

**SARIO**

Slovak Investment  
and Trade Development Agency



**SARIO BUSINESS LINK**

# SLOVAK MATCHMAKING FAIR 2015

**November 10, 2015, Bratislava**

**DATE**

November 10, 2015

**PLACE**

Bratislava

**WORKING LANGUAGE**

English

**REGISTRATION**

[slovakmatchmakingfair.sario.sk](http://slovakmatchmakingfair.sario.sk)

**CONTACT**

Dominika Dubovská

T: 02 58 260 132

E: [matchmaking@sario.sk](mailto:matchmaking@sario.sk)

Nada Hladka

T: 02 58 260 321

E: [matchmaking@sario.sk](mailto:matchmaking@sario.sk)



**The Slovak Investment and Trade Development Agency (SARIO) invites you to the Slovak Matchmaking Fair 2015 which will take place on November 10, 2015 in Bratislava.**

### **SLOVAK MATCHMAKING FAIR 2015**

The Slovak Matchmaking Fair is an annual meeting of Slovak and foreign companies, organized by the Slovak Investment and Trade Development Agency under the auspices of the Ministry of Economy of the Slovak Republic since 2007. This event offers you the unique opportunity to find new business opportunities and partners from Slovakia and abroad in one day and in one place. This year the event is going to focus on Asia as a region — Central Asia (Kazakhstan) and China.

### **WHY PARTICIPATE?**

The Slovak Matchmaking Fair 2015 is the largest business-to-business (B2B) event organized by the Slovak Investment and Trade Development Agency. This event offers small and medium sized enterprises (SMEs) a unique chance to find business opportunities abroad and penetrate the global market. The partners of this event are able to reach relevant business audience, while the extent of their benefits depends on the type of partnership they prefer.

This international event focuses on bilateral talks of the individual companies as well as the presentation of subcontracting partnership offers, tenders, available production capacities, joint ventures creation demands with foreign partners and search for cooperation partners especially in the fields of automotive, engineering, energy and ICT.

**Register early!**



← The total of 149 companies attended the event in 2014, out of which 85 were Slovak companies.

→ There have been 583 bilateral negotiations in 2014.



## RESULTS & RESPONSE 2007 – 2014

The Slovak Matchmaking Fair from its beginning has brought opportunity to grow business and develop production potential for more than 1200 companies from 30 countries worldwide.

The 8<sup>th</sup> edition of the event was held in Bratislava on November 13, 2014 and organized by SARIO in cooperation with the Embassies of V4 countries and Austria and partners of the event. The event followed in the tradition of seven successful years that took place in Trenčín, Banská Bystrica, Prešov, Nitra, Žilina, and Bratislava and generated interest of entrepreneurs, business associations and chambers of commerce as well as professionals.

YEAR	NR. OF FIRMS	VENUE	PARTNER
2007	113	Expo Center, Trenčín	×
2008	240	BB Expo, Banská Bystrica	Czech Republic
2009	249	Hotel Dukla, Prešov	Russian Federation
2010	120	Agrokomplex, Nitra	France
2011	139	Holiday Inn, Žilina	Serbia
2012	86	Agrokomplex, Nitra	Bulgaria
2013	261	Hotel Bratislava, Bratislava	Russian Federation
2014	149	Hotel Bratislava, Bratislava	V4 countries, Austria



„Slovakia's interest is to develop the activities of Slovak entrepreneurs in international environment. Economic diplomacy is among the key activities of the Slovak Foreign Policy.“

— **ROBERT FICO**

Prime Minister of the Slovak Republic  
2013



„More than 2 900 bilateral negotiations of more than 1 200 registered Slovak and foreign companies in all 8 years combined have proved this event to be the largest of its kind in the Slovak Republic.“

— **RÓBERT ŠIMONČIČ**

Chief Executive Officer, SARIO  
2015

“Thank you for the opportunity to participate in Export forum 2014 and get the opportunity to establish new business partnerships. Thanks to the high quality organization of the event, we had several bilateral meetings and also informal discussions during the gala event.”

— **TOMÁŠ MLYNKA**

Merchant s.r.o.  
2014

“Very useful information and interesting conversations! Timing and location of the event was perfect!”

— **MICHAEL SANDER**

SEZ AG  
2008

“The meetings were very good, I'm sure that Waipuna now finds a way to start a business in Slovakia.”

— **DENNIS TINDALL**

Waipuna  
2008